



## Orlando Regional REALTOR® Association 2004 -- Monthly Sales Trend Indicator

### Sales by Price Range

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$29,999	10	14	16	14	13	16	9	10	3	10	6	10	131	0.50%
\$30 - \$39,999	13	16	10	17	15	8	17	6	11	5	11	7	136	0.52%
\$40 - \$49,999	19	27	32	30	22	19	25	12	12	16	17	12	243	0.93%
\$50 - \$59,999	26	35	46	24	33	35	25	27	12	19	18	13	313	1.20%
\$60 - \$69,999	43	36	59	44	45	34	46	43	29	38	22	33	472	1.81%
\$70 - \$79,999	67	56	60	85	61	67	57	52	29	40	33	40	647	2.48%
\$80 - \$89,999	82	73	80	62	93	93	101	57	46	54	40	52	833	3.19%
\$90 - \$99,999	73	78	113	85	94	93	70	63	50	62	70	55	906	3.47%
\$100 - \$119,999	161	162	208	212	174	198	175	147	111	137	126	143	1,954	7.49%
\$120 - \$139,999	211	239	285	284	290	333	317	237	172	162	222	205	2,957	11.33%
\$140 - \$159,999	185	229	312	290	274	321	291	214	160	159	188	210	2,833	10.86%
\$160 - \$179,999	145	196	274	240	262	329	262	235	175	157	173	216	2,664	10.21%
\$180 - \$199,999	93	153	195	203	218	245	236	201	135	156	174	214	2,223	8.52%
\$200 - \$249,999	157	179	255	274	329	434	414	319	223	258	272	353	3,467	13.29%
\$250 - \$299,999	80	111	172	175	180	249	273	211	158	210	170	215	2,204	8.45%
\$300 - \$349,999	60	60	97	90	119	152	171	137	88	96	127	121	1,318	5.05%
\$350 - \$399,999	41	41	50	57	69	85	110	92	55	59	67	94	820	3.14%
\$400 - \$499,999	29	48	58	74	87	87	93	77	54	55	56	71	789	3.02%
\$500 - \$749,999	34	32	61	62	67	90	79	65	42	40	58	76	706	2.71%
\$750 and over	35	29	33	39	45	64	34	49	22	30	47	45	472	1.81%
<b>Current Year</b>	<b>1,564</b>	<b>1,814</b>	<b>2,416</b>	<b>2,361</b>	<b>2,490</b>	<b>2,952</b>	<b>2,805</b>	<b>2,254</b>	<b>1,587</b>	<b>1,763</b>	<b>1,897</b>	<b>2,185</b>	<b>26,088</b>	<b>100.00%</b>
Previous Year	1,461	1,535	1,938	1,922	2,166	2,141	2,384	2,312	2,260	2,238	1,659	2,235	24,251	
% Change	7.0%	18.2%	24.7%	22.8%	15.0%	37.9%	17.7%	-2.5%	-29.8%	-21.2%	14.3%	-2.2%	7.6%	
<b>Current YTD</b>	<b>1,564</b>	<b>3,378</b>	<b>5,794</b>	<b>8,155</b>	<b>10,645</b>	<b>13,597</b>	<b>16,402</b>	<b>18,656</b>	<b>20,243</b>	<b>22,006</b>	<b>23,903</b>	<b>26,088</b>	<b>26,088</b>	
Previous YTD	1,461	2,996	4,934	6,856	9,022	11,163	13,547	15,859	18,119	20,357	22,016	24,251	24,251	
% Change YTD	7.0%	12.8%	17.4%	18.9%	18.0%	21.8%	21.1%	17.6%	11.7%	8.1%	8.6%	7.57%	7.6%	

### Type of Financing

Loan Type	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
All Cash	177	185	233	286	256	306	269	215	150	219	223	216	2,735	10.48%
ARM	6	4	10	5	9	12	13	12	8	5	9	9	102	0.39%
Assume Conv	28	34	32	37	69	84	65	23	17	20	35	32	476	1.82%
Assume FHA_VA	3	1	6	7	1	3	2	2	0	2	1	2	30	0.11%
Assume Private	1	1	1	0	0	0	0	0	0	0	0	0	3	0.01%
Balloon Mtg	1	1	0	1	0	0	1	2	1	1	2	0	10	0.04%
Combination	6	5	7	5	8	4	5	8	10	2	6	13	79	0.30%
Deed Agreement	0	0	1	3	1	2	1	0	2	0	2	2	14	0.05%
Lease Opt_Purch	4	2	0	4	3	1	1	1	0	1	0	0	17	0.07%
New Conv	1,076	1,358	1,866	1,783	1,909	2,292	2,221	1,825	1,286	1,407	1,509	1,804	20,336	77.95%
New FHA	89	92	108	93	86	104	78	58	33	54	36	51	882	3.38%
New Private	6	0	4	8	5	3	6	1	1	2	5	4	45	0.17%
New VA	17	22	27	26	14	26	17	13	11	3	16	15	207	0.79%
Other	150	109	121	103	128	114	125	94	68	45	53	35	1,145	4.39%
Second Mtg	0	0	0	0	0	1	0	0	0	2	0	1	4	0.02%
Wrap-Around	0	0	0	0	1	0	1	0	0	0	0	1	3	0.01%
<b>Total</b>	<b>1,564</b>	<b>1,814</b>	<b>2,416</b>	<b>2,361</b>	<b>2,490</b>	<b>2,952</b>	<b>2,805</b>	<b>2,254</b>	<b>1,587</b>	<b>1,763</b>	<b>1,897</b>	<b>2,185</b>	<b>26,088</b>	<b>100.00%</b>



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### Sales by Bedroom Count

Bedrooms	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
0	2	2	1	5	2	3	2	3	1	0	2	5	28	0.11%
1	12	41	36	31	41	46	51	46	22	29	53	73	481	1.84%
2	213	274	359	334	358	347	376	339	237	280	279	357	3,753	14.39%
3	831	907	1,177	1,183	1,205	1,434	1,321	1,046	753	839	917	996	12,609	48.33%
4	425	484	705	652	733	904	878	687	489	511	528	619	7,615	29.19%
5	67	93	122	135	140	201	160	122	74	86	98	120	1,418	5.44%
6+	14	13	16	21	11	17	17	11	11	18	20	15	184	0.71%
<b>Total</b>	<b>1,564</b>	<b>1,814</b>	<b>2,416</b>	<b>2,361</b>	<b>2,490</b>	<b>2,952</b>	<b>2,805</b>	<b>2,254</b>	<b>1,587</b>	<b>1,763</b>	<b>1,897</b>	<b>2,185</b>	<b>26,088</b>	<b>100.00%</b>

### Sales by Bathroom Count

Bathrooms	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
0	2	2	1	3	1	2	1	2	0	0	0	1	15	0.06%
1	179	228	296	267	280	304	297	289	178	220	231	284	3,053	11.70%
2	1,122	1,277	1,679	1,654	1,721	2,037	1,950	1,544	1,120	1,235	1,303	1,481	18,123	69.47%
3	197	218	332	331	372	473	442	306	230	235	271	309	3,716	14.24%
4	48	71	90	81	92	108	100	89	46	59	68	84	936	3.59%
5	12	15	17	22	20	20	11	20	11	9	18	21	196	0.75%
6+	4	3	1	3	4	8	4	4	2	5	6	5	49	0.19%
<b>Total</b>	<b>1,564</b>	<b>1,814</b>	<b>2,416</b>	<b>2,361</b>	<b>2,490</b>	<b>2,952</b>	<b>2,805</b>	<b>2,254</b>	<b>1,587</b>	<b>1,763</b>	<b>1,897</b>	<b>2,185</b>	<b>26,088</b>	<b>100.00%</b>

### Sales by Ownership Type

Ownership	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Condominium	129	188	213	228	269	267	331	277	167	194	232	272	2,767	10.61%
Co-op	0	0	1	1	1	0	1	2	1	2	0	2	11	0.04%
Fee Simple	1,435	1,626	2,202	2,132	2,220	2,685	2,473	1,975	1,419	1,567	1,665	1,911	23,310	89.35%
Land Lease	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
<b>Total</b>	<b>1,564</b>	<b>1,814</b>	<b>2,416</b>	<b>2,361</b>	<b>2,490</b>	<b>2,952</b>	<b>2,805</b>	<b>2,254</b>	<b>1,587</b>	<b>1,763</b>	<b>1,897</b>	<b>2,185</b>	<b>26,088</b>	<b>100.00%</b>

### Sales by Housing Style

Style	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
½ Duplex	17	19	24	25	30	21	18	12	15	11	20	10	222	0.85%
Condo	133	174	209	208	227	274	294	251	152	196	204	282	2,604	9.98%
Co-op	0	1	0	1	1	0	0	0	0	0	0	1	4	0.02%
Manufactured	13	14	15	14	12	12	21	9	7	19	15	12	163	0.62%
Mobile	18	16	21	19	15	18	22	12	21	3	13	21	199	0.76%
Modular	1	0	0	1	1	1	0	0	1	0	0	0	5	0.02%
Single Family	1,293	1,506	2,035	1,979	2,070	2,473	2,322	1,857	1,322	1,444	1,532	1,744	21,577	82.71%
Townhouse	89	84	112	114	134	153	128	113	69	90	113	115	1314	5.04%
<b>Total</b>	<b>1,564</b>	<b>1,814</b>	<b>2,416</b>	<b>2,361</b>	<b>2,490</b>	<b>2,952</b>	<b>2,805</b>	<b>2,254</b>	<b>1,587</b>	<b>1,763</b>	<b>1,897</b>	<b>2,185</b>	<b>26,088</b>	<b>100.00%</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.